

CASTOR NEWS

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ERIKKILA



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SMART MOVES ON MANNER CASTORS



The secret behind our quality



In the picture: Pori regional manager Jukka Ollila and Manner area sales manager Heidi Söderlund.

Manner Retailer of the year 2013 selected

Etra Pori has been awarded Manner retailer of the year 2013. The selection was based on the following criteria: Etra Pori has remodelled its store and given more attention to the presentation of castors. Their stock keeping is exemplary and they place orders regularly.

Manner at trade fairs in 2014

INTERNATIONAL

12-15/11/2014, Medica
Düsseldorf, Germany
www.medica.de

Picture on the cover: managing director Mikko Erikilä and the Manner wheels for the Prosystem Light Crane System.



The Manner management system complies with the relevant standards and has been awarded the ISO 9001 and ISO 14001 standard certificates. To us, quality means the reliability of both our products and our operations. We design, manufacture and deliver castor products exactly as agreed with the client.

The reliability of our products and operations is the result of the efforts of our skilled and motivated production and assembly



staff. Assembling the products is easy for our experienced workers but to us, quality always comes before speed. Every product undergoes rigorous quality control before leaving the factory. Our clients not only expect high-quality products and a wide range in our product catalogue, but also fast and punctual deliveries. The measure of the quality of our products and success is a satisfied customer.

Manner at the Expomed fair in Turkey



The Manner stand at Expomed

Manner was part of the Expomed Eurasia trade fair in Istanbul, Turkey between 3-6 April 2014. For the exhibition, Manner teamed up with Deniz Enerji Sistemleri, our new importer in Turkey.

Our products attracted great interest among the visitors, which resulted in numerous potential new clients in Turkey and the surrounding regions.

Baltic Sea Marathon in Hanko

The Baltic Sea Marathon on 5 October 2013 attracted a record number of runners – nearly 700. Manner staff who participated in the marathon include Tapio Manner, Jukka Manner, Marko Lahti, Joonas Lehtola, Jani Lehtola, Magnus Nylund, Aki Leikkilä, Tommi Suhonen, Kim Lönnegren, Jarmo Kallio, Helena Lesch-Saarinen, Satu Hänninen and Jonna Granqvist.

The Baltic Sea Marathon is part of Manner's team building activities. Manner employees have participated in the marathon for several consecutive years.





The new and improved castor in the Light equipment castor series

Manner has developed a new PTE wheel with thermoelastic rubber tread and polypropylene centre, which replaces the NK wheels with solid rubber tread. The dark grey thermoelastic rubber tread gives the product line a fresh look and a more competitive price. This change also applies to conductive wheels. The wheels no longer come with plastic bushings and large thread guards.



APPOINTMENTS

Sales representative Robert Hotanen has been appointed as the successor to Tommi Suhonen in the Finnish sales department.



Robert started in his new position on the 16th of June. From now on, Robert is responsible for the clients in Southern and Eastern Finland, while area sales manager Heidi Söderlund is responsible for the retailers in Northern Finland.



Tango equipment castor with hand brake

The Tango castor with hand brake has been designed for walking tables and aids and other mobility devices whose users need to control braking and locking the wheels manually.

Stylish and easy-to-install mounting solution. The mounting piece of the tube can be tailored to individual customer needs. The hand brake feature is available for all swivel castor models with or without brake.

The Tango castor with hand brake will go on sale in late 2014 and will be available in a 125 mm wheel diameter, in grey (RAL 7042) and black.

Two-stage brake for Tango castors

This two-stage brake combines directional locking and total-stop brake as separate functions. The brake pedals have two positions. Pressing the brake pedal halfway down locks the swivel in the running position while pressing the pedal all the way down locks also the wheel. A two-stage brake is ideal for devices that need both directional lock and total-stop brake depending on the situation. First available for 125 mm diameter Tango castors in late 2014.



For more information, please visit our website: www.manner.fi.



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Manner can also be found
on Facebook and LinkedIn.



Manner is also a specialist in bespoke wheel and castor products

Special wheel is one of Manner's most important product groups. With nearly a century's experience from designing and manufacturing castor products, Manner has the expertise to manufacture high-quality bespoke wheels and castors for demanding conditions. Since early 1990s Manner has been manufacturing the bespoke wheels used in Erikkila Oy's derrick cars.

The wheels used for light crane systems are strictly regulated in terms of their exact dimensions, shape and bearing capacity. These properties allow the derrick car to run smoothly and extend the lifespan of the crane system. Erikkila cranes are unique because of their low noise level, which creates special requirements for the properties of the wheels. According to Erikkila's managing director Mikko Erikkilä (shown in the picture on the cover), the long-term cooperation between Manner and Erikkila is based on the high quality of the Manner products as well as Manner's strong R&D department and the fact that the companies are both based in Finland.

Erikkila uses Manner castor wheels in their Prosystem light crane systems. In the picture on the right, Erikkila's technical director Petteri Lempiäinen demonstrates the aluminium Prosystem light crane system launched at the CeMAT 2014 trade fair. The crane is used for example in vehicle assembly plants all over Europe. Its lifespan is roughly 20 years and 4500 kilometres.

Erikkila Oy is a family-owned Finnish company founded in 1912. It is specialised in the design and manufacturing of ergonomic light crane systems and lifting devices as well as bridge cranes and robotic cranes. Erikkila's primary market area is Europe where over 60 % of its production is exported.



Petteri Lempiäinen demonstrates the aluminium Prosystem light crane system.



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